

Senior Manager - Build your own team with the potential of partnership

Full-Time – Australian-based role

Salary - \$140k to \$165k plus Super

Are you a forward thinking accountant with a knack for leading high-performing teams? Do you thrive in environments where you can cultivate talent and drive organisational success? Sick of the corporate world and want to work with passionate Not for profits and small business leaders to change people's lives for the better?

We're seeking a dynamic individual to join our Senior Leadership team as a Senior Manager, tasked with the exciting challenge of building and nurturing their own team from the ground up.

This role is at the heart of our organisation, where you will excel in managing client relationships and actively shaping their success. You will be a key advisor to our clients bringing a CFO-like mindset to the table to ensure their financial health and sustainability. Your expertise will go beyond the traditional realm of being an accountant and client management - you'll be expected to proactively contribute innovative ideas and expert opinions to solve their unique challenges and situations. Moreover, you will be vital in delivering decision-makers with actionable information that empowers them to make strategic choices.

We are looking for an individual who is personable and has high-level technical skills.. If you're ready to make a meaningful impact and be part of a successful high growth company , we invite you to join us on this exciting journey.

The role will initially involve onboarding new clients and growing your team at a similar pace to a team of 4-5 staff and a client portfolio of approx. \$1.2m in fees. Don't worry if you haven't got Business Development experience, that's already taken care of.

About you

We are looking for a qualified and experienced Senior Manager looking to take the next step in their professional career. We want someone who is a team player with strong technical and communication skills, is experienced in developing staff, and enjoys fostering strong client relationships.

The Role

Your role is to own your client portfolio and support them as their On Demand CFO supported by a team of Accountants that you will recruit. You will have the support and guidance of the Managing Director, but it would be expected that you would be able to deal day to day client matters and his involvement would be only for the more complex issues. . Maximising value for the client by utilising the team and implementing business process automation where possible to provide clients with the financial support they need to drive their business forward. Prioritising and influencing skills and a continuous improvement mindset are crucial to succeed.

Focus on developing staff skills, implementing business improvements, and ensuring that all staff are focused on delivering on their KPIs while upholding our Values.

The role is a combination of On Demand CFO services, management accounting and compliance. Tax work is likely to be less than 20% of the role.

You will own the financial and operational reporting and analysis we provide to you clients. Monthly reporting includes management accounts, dashboards, unit costing, cashflow forecasting, budget variance analysis. Compliance work consists of reviewing financial statements, activity statements, acquittal calculations and annual tax returns.

Further duties and responsibilities:

- Ensure the team delivers work to a high standard, on time, and meets all client expectations.
- Maintain strong team relationships, assist with performance management and goal setting, and provide regular constructive feedback and training to junior staff.
- Proactively develop and maintain client relationships.
- Innovate to improve processes and drive efficiencies internally and for our clients.
- Manage your team to meet or exceed budget and KPI targets, this would include being responsible for managing scope creep
- Lead the HR Annual Review Process for your team and participate in Senior Leadership discussions for the business.
- Successfully manage allocated client portfolio, understanding and meeting their deadlines and expectations
- Manage the operational responsibilities of your team to deliver high-quality service to clients
- Be an active member of the Senior Leadership team, contributing to the strategic direction and success of the business.

To be successful in this role, you will need to be/have:

- Achieves successful outcomes through clear and effective communication and the ability to relate to others
- Degree qualified in Accounting (or similar)
- A CA or CPA
- 10+ years' experience in a Business Services role or similar
- Experienced using Xero (advanced) and Excel (intermediate)
- Attention to detail & take ownership of your work
- Ability to manage multiple deadlines
- Exceptional communication skills
- Tech savvy
- The desire to challenge yourself and the status quo, have a curious mind
- Must be an Australian Tax Resident

Who is Next Dimension Accounting?

Our mission is to supply Decision Makers with timely access to information they understand, empowering them to make informed decisions and achieve success.

Next Dimension Accounting is a team of expert accountants who manage accounting processes and provide financial solutions. The team deeply understands the accounting standards and regulations governing not-for-profit organisations. They ensure that their clients remain compliant with these standards while maximising their financial efficiency and transparency. Our technology-driven approach allows our clients to maximise time and money, concentrate on key strengths and adapt swiftly to change.

Next Dimension professionals work with and on behalf of our clients, acting as facilitators, managers, knowledge sources, connectors and sounding boards.

Why us?

- Work with the latest technology
- Our Head Office is in the Sutherland Shire, but that doesn't mean you must be. We have adopted a hybrid work model since inception.
- Dress for your day when in the office
- Flexible working hours
- Be part of a fun, vibrant and talented team
- Competitive remuneration + bonus incentive scheme + potential for partnership
- Xero Gold Partner

If this sounds like you don't miss out on this great opportunity and hit APPLY. For any questions regarding this role, please email: megan@nextda.com.au.